



MANUFACTURERS OF LOW FREQUENCY RADIOBEACONS AND ASSOCIATED PRODUCTS

STANDARD TERMS AND CONDITIONS

VALIDITY

Prices and delivery time are valid for **60 (Sixty) days** from date of this proposal and are subject to confirmation at the time of order. Prices are for equipment Ex-Works Beaumont, Texas, and are in U.S. dollars.

CONFIDENTIALITY

The information in this proposal has been offered in confidence and is considered to be Confidential and Proprietary to Southern Avionics Company (SAC).

SHIPMENT

The items in this proposal can be shipped within **30 (Thirty) days**, unless otherwise specified; subject to SAC acceptance and confirmation of order.

Shipment of order is to be made in 30 days of order acceptance unless otherwise agreed upon. If shipment is not made within 30 days of order acceptance or within the agreed upon shipping period, order will be subject to cancellation and requote at current prices.

SERVICES

All Services will be performed against a purchase order with payment made in advance of staff departure. 30 day advance notice is required to schedule services. More immediate service may be available and will be quoted on a case by case basis.

EXPORT COMPLIANCE

In compliance with U.S. export regulations, these products may not be sold or exported to CUBA, IRAN, NORTH KOREA, SUDAN, or SYRIA; or to any other ineligible person or entity.

PACKING

Our standard Airfreight Packing is included on all orders at no additional charge. Packing other than standard will be priced separately.

SHIPPING

SAC will designate the freight forwarder to facilitate order processing and simplify the shipping process.

Customers who wish to use their own freight forwarder may be subject to an order processing fee of \$50 to \$375 depending on the size and complexity of order.

PAYMENT TERMS

100% of invoice amount is due with purchase order. Wire transfer instructions will be provided at time of purchase.

CANCELLATION OF PURCHASE ORDER

Purchaser may cancel order upon payment of a cancellation fee which is determined by SAC.

The fee generally reflects the expenses SAC has incurred to process and/or produce Customer's purchase of products and/or services. Minimum cancellation fee is 20% of order value.



Supplier may cancel order at any time by giving written notice to Buyer.

All quotes and orders are subject to our standard terms & conditions. A minimum 20% cancellation fee and/or restocking fee applies to all orders.

Orders for special or "obsolete" items cannot be cancelled or returned.

ANTENNAS

A properly installed and configured Southern Avionics NDB will provide many years of uninterrupted service.

Use of antennas that are deteriorated, of incorrect capacitance, or are otherwise improperly matched, can introduce a major unknown element into the system over which SAC has no control and can cause damage to the system components. For this reason, the use of antennas that are not approved or supplied by SAC will void our warranty.

To have an existing antenna approved, provide information on the antenna configuration and site conditions to our Engineering Department. They will provide comments on problems that might be encountered and make recommendations to optimize performance.

WARRANTY

Our standard warranty for the products in this proposal will be **valid for 24 months** from date of shipment.

Warranty applies only if the goods are submitted to normal use and service, per our technical & installation manual or our factory intructions. Warranty does not apply if the goods are improperly installed, misused or mismatched with other goods such as antennas, couplers, or any other third party equipment that has not been approved by SAC in writing, for use with SAC equipment.

See Standard Limited Warranty for additional warranty terms & conditions.

COMPLIANCE

The products and services offered in this proposal guaranteed to perform according to the specifications and descriptions supplied by SAC with this proposal.

Please let us know how we can assist you further.

Thank you,

Brooks Goodhue President

Southern Avionics Company